

SAP SD BOOTCAMP

SUMMARY

SAP SD (Sales and Distribution) is important module of SAP and handles all the processes of order to delivery. SAP SD execute the business processes used in the selling, shipping and billing of products and services.SAP SD handles all the activities of sales and distribution.

SD (Sales and Distribution) Components: Master Data, Shipping, Sales, Credit management, Foreign Trade, Billing, Transportation, Sales information system.

Master data:

- Organizational Structures
- Business Partners

Sales Processing:

- Creating and processing sales orders
- Sales document types
- Item categories
- Schedule line categories
- Partner determination
- Contracts and scheduling agreements
- Incompletion logs
- Material determination, material listing/exclusion
- Free goods

Delivery Processing:

- Creating and processing deliveries
- Controlling inbound and outbound deliveries
- Packing
- Packing Functions
- good receipt and goods issue
- Stock transfer with delivery

Billing Processing:

Forms of Billing
Credit and Debit memos
Methods for creating Billing Documents
Collective processing of billing documents
Accounts Determination
Business Area account assignment
Special Features of SD & FI Interface

Pricing Procedures:

Defining and maintaining prices, surcharges, and discounts
Creating condition tables, access sequences, and condition types
Using prices and other conditions in sales documents
Promotions and Rebate processing

Cross Functional settings in SD:

Copying control
Output determination
Text Control
Overview of configuring printed documents in SD
Introduction to basic system enhancements (user exits)
Introduction to personalization (e.g. transaction variants)